

Press Release

PILLER wins the 2026 SAP Innovation Award Award for forward-looking IT transformation

[Moringen, April 23, 2026]

PILLER is actively shaping the digital future of its business model—setting new standards for the integration of industrial value creation, data, and artificial intelligence. For this consistent transformation, the company was honored with the SAP Innovation Award 2026—as one of only 19 award-winning companies worldwide and the only one from Germany.

The jury particularly commended the clear strategic approach: PILLER has not only modernized its IT but also repositioned it as a scalable platform for global processes, data-driven decisions, and AI-supported services.

Strategic Modernization of the IT Landscape

At the heart of the transformation project are three key areas of innovation that together shape the company's digital evolution:

1. Introduction of SAP Cloud ERP in a two-tier model

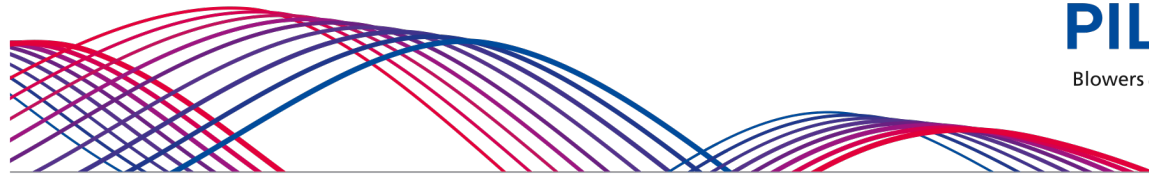
As part of the global ERP strategy, SAP S/4HANA Cloud Public Edition was introduced for the locations in the U.S. and India. This so-called two-tier ERP model enables a clear architecture: While SAP S/4HANA continues to form the backbone as the central platform at headquarters, international subsidiaries are integrated via a standardized cloud solution.

The rollout is currently underway in China as well, supplemented by a locally adapted instance to meet local regulatory requirements.

2. SAP Business Data Cloud as a Unified Data Repository

A key challenge for growing international organizations is the fragmentation of data across different systems. With the introduction of the SAP Business Data Cloud (BDC), PILLER is creating a consistent, company-wide data foundation.

This connects systems such as ERP, sales, and finance, enabling significantly improved data quality and simplified report generation. At the same time, it forms the foundation for future AI applications by providing structured “data products” as a semantic database.



3. AI Agent for Spare Parts Calculation

The technologically outstanding element of the project is the development of an initial AI agent based on SAP Joule Studio. This agent significantly supports the process of creating spare parts and service quotes: When a customer inquiry is received, the agent automatically analyzes the request, identifies the machine in question, suggests suitable spare parts and services, and then creates a complete quote directly in SAP S/4HANA. The use case was successfully implemented using a new product as an example and demonstrates the potential for a significant increase in efficiency in the quotation process.

Technology as a Strategic Competitive Advantage

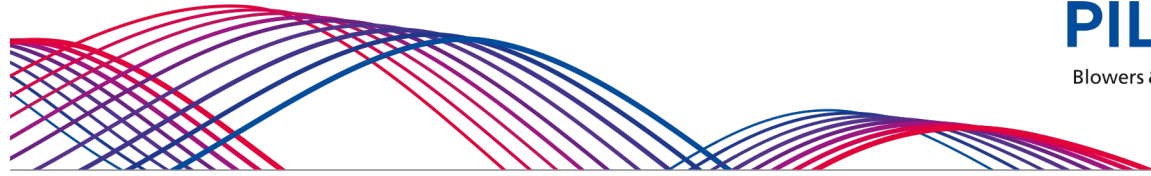
The transformation at PILLER demonstrates how IT can be consistently developed into a driver of efficiency, scalability, and new business models. Through the standardization of the system landscape, an integrated database, and the targeted use of artificial intelligence, measurable added value is created—ranging from accelerated quotation processes to improved global management.

PILLER thus does not use technology in isolation, but as an integral part of its international growth strategy—and is setting new standards for digital transformation in the industrial sector.

Outlook

For PILLER, this award is not only a confirmation of the path taken so far, but also an incentive to consistently drive digital transformation forward. The goal remains to continuously modernize the IT landscape and unlock new potential through AI and data-driven processes. We are proud of the entire team's achievements and look forward to continuing on this path together.

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About Piller Blowers & Compressors

Since 1909, PILLER has been one of the world's leading manufacturers of blowers and compressors for the process industry. With over 100 years of experience, the family-owned company in Moringen, Germany, develops customized solutions for demanding applications with high thermal and mechanical requirements, such as evaporation, crystallization, and distillation.

Industries such as food & beverage, chemicals, pharmaceuticals, and pulp & paper benefit from high efficiency, reliability, and durability. Thanks to innovative heat recovery systems, PILLER machines enable energy savings of up to 75%, CO₂ reductions of over 60%, and up to 90% lower energy costs.

With around 540 employees, international subsidiaries, and a comprehensive range of services, PILLER supports its customers throughout the entire plant life cycle, always with the aim of further advancing efficiency and sustainability.

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